

Stolz Mead Global is now accepting applications for Outside Sales Representatives.

Stolz Mead Global, located in Columbus Ohio, is a 42-year-old leader in promotions and sales advertising.

We are seeking motivated, self-driven, experienced sales representative individuals interested in marketing and sales careers. Sales Representatives are responsible for growing revenues by working with current and acquiring new customers, and selling marketing and promotion products and services.

This position offers a flexible schedule.

Sales Representatives earn commissions. Veteran reps can earn over \$100,000 / year.

Responsibilities:

- Contacting current and prospective clients
- Pitching new business and providing quotations and proposals
- Preparing purchase orders through orders generated from clients, and managing the customer account from sale through delivery
- Telephone follow-ups on each sale through delivery

Qualifications:

- 3+ years related industry experience in sales promotions and corporate ad specialty business
- Must have a valid driver's license, and have access to reliable transportation

Other Qualifications:

- Associate's Degree or Bachelor's Degree preferred
- Computer literate with familiarity of Microsoft Office
- Must be enthusiastic, persuasive, persistent, thorough, and organized
- Must be a good listener with excellent people skills
- Ability to prioritize and organize work effectively and be a self-starter
- Excellent oral and written communication skills for interaction with customers
- Ability to maintain confidentiality of company and customer information
- Ability to deal with public in a professional manner
- Must be able to pass local community background checks and authorized to work in U.S.

Stolz Mead is proud to be an Equal Opportunity Employer

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, protected veteran status, or any other characteristic protected by law.

Send resumes to info@stolzmead.com

Serious inquiries only